



BUSINESS BANKING

Helping You Build, Grow
and Manage Your Business

FOR YOU, BUSINESS IS PERSONAL. YOU LIVE AND BREATHE IT. AND YOU WANT A FINANCIAL PARTNER THAT CARES ABOUT YOUR BUSINESS AS MUCH AS YOU DO.

THAT'S WHERE WE COME IN.

Bankers Trust understands you want a bank partner who:

- Listens to you and believes in your vision.
- Understands your goals and how to achieve them.
- Proactively shares advice to grow your business.
- Helps make your dreams possible.


With Bankers Trust, that's what you'll get – a true partner genuinely interested in helping you achieve both business and personal financial success.



MORE THAN
90%
OF CURRENT CUSTOMERS
WOULD RECOMMEND
BANKERS TRUST TO
FRIENDS AND FAMILY

“The Bankers Trust team has been a great partner. I do business banking and personal banking at Bankers Trust, and I have had great experiences with both lines of business.”

“We appreciate their ability to support unique business needs, pay attention to our needs, provide options and follow through.”



Whether you're just getting started, planning for succession or at any step in between, Bankers Trust will help you BUILD, GROW and MANAGE your business.



BUILD

You're an expert in your business. We're experts in banking and finances.

Along with your accountant and attorney, a strong banking partner is crucial as you're building your business. We have a team full of lending and treasury professionals with solutions to help you get started.

From cash flow planning to financing the purchase of equipment or a new building, our experts are ready to help you meet your goals.

And, if you need resources to evaluate the current state of your business, we have a step-by-step guide. We've helped build thousands of businesses, and we want to help you too!



GROW

What's your vision for growth? For many businesses, growth includes:

- Adding employees, like a dedicated salesperson.
- Offering new products and services.
- Modernizing an existing facility or opening additional locations.
- Purchasing another business.

Bankers Trust will help to ensure your business plan enables you to grow at the right pace.

And whether your vision for growth is a new location down the street or distribution around the globe, we have in-house expertise with unmatched experience in offering trusted consulting services.



MANAGE

Bankers Trust provides the consultation and capital needed to continually invest in your employees and your workplace.

Our solutions can help your company evolve and keep pace with ever-changing technology.

And you can count on your Business Banker to be with you along your journey, even as your business or banking needs change. We'll be available when you need us, and we'll provide consultation on fraud protection, managing liquidity and more.

We also offer services such as employer-sponsored retirement plans for your employees, as well as wealth management for you.

Bankers Trust even has the expertise to help you plan for ownership transition. We'll walk you through all the options to consider and can connect you with additional experts.



We know you could get a business loan anywhere. But our Business Banking team offers much more. We build a relationship with you, getting to know you as a person and not just a client. We strive to understand your business like you do.

We can connect you with our experts across the bank so you can easily take care of business and personal banking needs in one place.

IN ADDITION TO BUSINESS LENDING AND CASH MANAGEMENT, BANKERS TRUST OFFERS MANY OTHER PRODUCTS AND SERVICES DESIGNED FOR YOU AND YOUR EMPLOYEES.

FOR YOUR EMPLOYEES:

Employee Banking

We personally invite your employees to bank with us. Our Bank with Trust program is offered exclusively to employees of our business clients.

Employees can open a Direct Checking Plus - Bank with Trust account and receive a promotional bonus. They will also have access to many other products and services the bank offers. Participants must meet certain qualifications.

Employer-Sponsored Retirement Plans

Bankers Trust offers high-quality, customized retirement plans with sophisticated options for your employees.

We have both the expertise and resources to deliver a broad range of service and support options, like plan design, investment review, implementation, education and more.

FOR YOU:

Private Banking

As a Private Banking client, you're entitled to the highest level of service. This means establishing a relationship with your Private Banker and their associate who will personally help you with any of your banking needs.

In addition to personalized and customized service, you'll receive preferred rates for your deposit and lending needs.

Wealth Management Services

As your business succeeds, you will also create personal wealth. The Bankers Trust Private Client Services team can provide you with comprehensive financial planning, investment management and fiduciary services.

When this team fully understands your needs, aspirations and concerns, they can provide personalized service and the best financial solutions in every situation.



**DON'T JUST CHOOSE A BANK.
CHOOSE A FINANCIAL PARTNER.**

CONTACT OUR TEAM TO GET STARTED.
(800) 362-1688 | [BankersTrust.com/Business-Banking](https://www.bankersttrust.com/Business-Banking)

EXPERIENCE THE
BANKERS TRUST DIFFERENCE



BankersTrust.com