



COMMERCIAL BANKING

Your Trusted Partner for Success

EXPERIENCE THE DIFFERENCE

Bankers Trust was founded in 1917 to help meet the lending needs other banks couldn't fully cover. We were committed to getting deals done for companies in all industries – and we still are today.



20 YEARS

AVERAGE EXPERIENCE OF BANKERS ON OUR TEAM

YOUR COMMERCIAL BANKING PARTNER

Bankers Trust is perfectly suited to serve the needs of commercial clients. Our experienced Commercial Banking team can provide creative financing solutions for the short- and long-term capital you need to fund your business's growth.

Whether it's providing working capital, financing equipment, funding expansions and acquisitions, or even managing cash, you will experience the Bankers Trust Difference.

Commercial Lending | Commercial Real Estate | Equipment Finance | ESOP Finance | Treasury Management

WHY BANKERS TRUST?



RANK IN THE TOP
5% OF ALL FDIC-INSURED BANKS IN ASSET SIZE



SERVE UPPER
MIDWEST AND
ARIZONA



COMMUNITY
INVESTMENT



QUICK
DECISIONS



RELATIONSHIPS
COME FIRST



SCALABLE
TECHNOLOGY



CHOOSE THE RIGHT BANKING PARTNER

Selecting the best Commercial Banking partner for your business is an important decision. You want to choose a bank that can help you make the most of growth opportunities and, even more importantly, successfully navigate challenges.

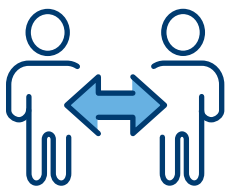
As you review your company's financial position and ways your bank partner can help you achieve your goals, here are a few questions to ask yourself:



Do you know your debt capacity?

Economic variations can push companies into uncomfortable situations or create transformational opportunities.

Your banker should be leading these discussions and walking you through your options.



Do you know who approves your deal?

Establishing relationships with executives early on may make future deal changes easier and will enable you to ask questions about how your bank might approach a change in your company's performance.

Your banker should encourage and foster these important relationships.



Is your banking relationship based on aggressive pricing, a loose credit structure or a long-term mutual relationship?





As your business changes from year to year, so can your banking terms and requirements. Ask your trusted advisors about the reputation of your current or potential bank partner, particularly in times of stress or challenge.

Your banking partner should be able to help you prepare for the risks and opportunities associated with different situations so you can make the right decisions at the right times.










Asking these questions will help you better understand the role your banker can play in your company's long-term success.

WE ARE UNIQUELY POSITIONED

Bankers Trust offers the customized solutions you expect and the personalized service you deserve, making us the ideal partner.

	TYPICAL SMALL BANK	BANKERS TRUST	TYPICAL LARGE BANK
Privately owned and managed	●		
Long-term approach	●		
Product capabilities			●
Lending specializations			●

FOCUS AREAS

 Manufacturing	 Transportation, Warehousing and Wholesaling	 Professional Services
 Construction	 Healthcare	 Insurance
 Government and Municipalities	 Technology	 Private Equity

**WE SURROUND YOU
WITH SUPPORT**

LOCAL

Relationship Managers | Executives | Decisions
Loan Support Staff | Treasury Support Staff

CONTACT OUR TEAM TO GET STARTED

[BankersTrust.com/Business](https://www.bankersttrust.com/Business)

REASONABLE PROFIT,
ETHICALLY EARNED.



[BankersTrust.com](https://www.BankersTrust.com)